

VINHOS DO
TEJO WINES

*Defined by a river.
Refined by tradition*



Press Kit – USA - 2017

Wines of Tejo

BACKGROUND AND FACT SHEET

ABOUT TEJO

Located in the very heart of Portugal along the banks of the famed Tejo River and just a short drive from Lisbon, the Tejo (pronounced "TAY-JHO") region is experiencing a wine renaissance from vine to bottle. Formerly known as Ribatejo, the region is now simply called Tejo; the name is a tribute to the river that has shaped its landscape, climate and economy for centuries. Defined by a river and refined by tradition, Tejo wines have a deep-rooted heritage as Portugal's oldest wine region. Wine estates have made their home along the Tejo River since Roman times. The influence of these ancient grape-growing cultures is evident in the many architectural relics dotting the landscape.

TEJO WINERIES

The Tejo region is home to more than 80 wineries. Many have been family-owned for generations. As a small and emerging region only recently discovered by the American wine community, there are nearly 20 producers present in the U.S., with additional wineries soon to enter the marketplace.

Tejo's terroir is deeply defined by the Tejo River's breadth and strength, impacting the soil and climate to produce three distinct wine-producing zones: Bairro (northern highlands with rich clay and limestone soils), Charneca (lies south of the River and has warmer temperatures), and Campo (along the Tejo riverbanks with a moderate climate and well drained soils).

TEJO WINES AND THEIR CHARACTERISTICS

With a focus on quality and balance, the wines of Tejo are some of the most vibrant and affordable produced in

Portugal today, offering a diverse array of styles appealing to all tastes and budgets. Tejo's native red grapes include the bold Touriga Nacional—Portugal's most famous varietal—as well as Trincadeira, Castelão and Aragonês. The aromatic Fernão Pires and the lively Arinto produce some of the region's most refreshing white wines. These indigenous grapes thrive in the Tejo region's warm climate and complex soils, while retaining high natural acidity, to produce balanced wines with bright fruit characteristics.

TEJO TRADITIONS

Sharing the land with ancient villages, olive groves and cork forests, the Tejo wineries – each with its own unique story and style – are united by a common goal to produce high-quality wines expressive of the land on which the grapes are grown. The resulting wines embody the enthusiasm, commitment and collaborative nature of an impassioned Portuguese

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TEJO TEAM



(continued)

people who believe in the very special terroir that defines the Tejo region. Among the region’s unique and distinctive traditions are foot-treading (crushing and stomping grapes underfoot); community harvest (local women hand-plucking ripe fruit while singing traditional folk songs); and usage of traditional cork closures (using native, natural and sustainable Portuguese cork from the region’s 30,000 acres of cork trees).

TEJO HISTORY AND CULTURE

In addition to the many historic Portuguese family estates in Tejo, which are among some of the oldest, continuously operating wine estates in Europe, visitors to the region can appreciate the picturesque convergence of history, culture and tradition at numerous points of interest:

Santarém

A picturesque medieval city boasting Gothic art and architecture

Convento de Cristo

A Knights Templar fortress and UNESCO World Heritage site

Lusitano horses

These graceful “dancing horses” are one of the oldest horse breeds in the world, renowned for their bull-fighting heritage



iConvento de Cristo



iiCavalo Lusitano

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TEJO REGION AT A GLANCE

Vineyard Area	13.000 hectares (8% of Portuguese vineyard total)
DOC Area	2.500 hectares
Vinho Regional Area	5.000 hectares
Average Production	500.000 hL (20 million bottles/year)
Average Yield	30hL/hectare
Exports to the USA	228.810L (2016)

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The Grapes of Tejo

AUTHENTICITY FROM VINE TO BOTTLE

It is a new age of discovery for the vineyards of the Tejo region, Portugal's oldest wine region, and this is an area that is part of the global movement to identify and preserve local grape varieties.

Located in the heart of Portugal along the banks of the Tejo River and just a short distance from Lisbon, Tejo is undergoing a major renaissance from vine to bottle. The region's passionate wine producers are renewing their focus on quality and balance by combining experimentation, investment in modern equipment, a commitment to lowering yields and the cultivation of terroir-specific grapes. Old World heritage is being combined with fresh, forward-thinking approaches to wine production. The results are wines that appeal to modern-day wine sensibilities and enjoyment.

Tejo wines are some of the most vibrant and affordable emerging from Portugal today, and offer a diverse array of styles that appeal to a variety of tastes and budgets. Tejo's native red grapes include the bold Touriga Nacional, Portugal's most famous varietal, as well as Trincadeira, Castelão and Aragonês. The aromatic Fernão Pires and the lively Arinto, as well as Alvarinho and Verdelho, produce some of the region's most refreshing white wines.

The region's indigenous grapes thrive in Tejo's warm climate and complex soils, while retaining their high natural acidity, producing balanced wines with bright fruit characteristics.

WHITE GRAPES

Tejo's native white grapes are luscious and have balanced acidity.



ARINTO Grown throughout Portugal, this grape produces vibrant wines with flavors of orchard fruits and citrus, and are best enjoyed young. In warmer regions like Tejo, the grape retains its high natural acidity and can work well as a single-varietal wine or in a blend.



FERNÃO PIRES A versatile varietal that is found more widely in southern Portugal, Fernão Pires (also known as Maria Gomes in northern Portugal) can be picked at various ripeness levels to achieve different flavor profiles—from bright citrus, to luscious peach, to fragrant tropical fruits. This varietal loves the warmer climate in Tejo and has moderate acidity and body.



ALVARINHO This grape is grown throughout Portugal and is easily the country's most well-known white varietal. The grape produces a wine that is full of character, deep in body and with zesty acidity. The best examples are highly aromatic with notes of peach, passion fruit, orange blossom and lychee.

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VERDELHO Originating in Madeira, this native Portuguese varietal is highly regarded for its ability to retain a high natural acidity when grown in warm climates. Extremely fragrant, this grape showcases notes of mango, papaya and citrus, as well as fresh herbs and stony minerality

Other white grapes found in Tejo include Sauvignon Blanc, Chardonnay and Viognier.

RED GRAPES

Tejo's native red grapes produce wines that are rich and flavorful, yet highly approachable.



TOURIGA NACIONAL As Portugal's most well-known varietal, this native grape is comfortable at home in the Tejo region. Producing wines with high tannins, full body and flavors like dark berries, plums and purple flowers, the grape loves southern Portugal's very warm climate



TRINCADEIRA This hot weather-loving varietal flourishes in the Tejo region where the growing season is longer, allowing the grape to achieve full ripeness. Although difficult to grow, Trincadeira produces wines with bright raspberry flavors, herbal and spicy tones while retaining its acidity



CASTELÃO This varietal is found predominantly in southern Portugal, and prospers in the poor, sandy-clay soils found throughout the Tejo region. The grape has the ability to produce well-structured wines with vibrant acidity and an endearing rustic quality with notes of plum, red currants and meaty aromas



ARAGONÊS Known to the Spaniards as tempranillo (and as tinto roriz in northern Portugal), this varietal makes rich and robust wines, and is often found in blends rather than as a single-varietal wine. Thriving in both sandy and clay soils, Aragonês produces smooth, fruit-forward wines with undertones of spice

To complement the red native varietals, Syrah, Cabernet Sauvignon and Merlot are also planted in the Tejo region.


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River, which stretches from just beyond the Spanish border to the Atlantic Ocean at Lisbon, the Tejo region has been producing wines from native Portuguese varieties since the Middle Ages. The Tejo River's breadth and strength elementally impact the soil and climate of the region, deeply defining the region's terroir. These wines embody the enthusiasm, commitment and collaborative nature of its producers, and reflect the unique terroir and winemaking heritage of the Tejo region.



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The Wineries of Tejo

COMMITTED TO THE REGION'S RENAISSANCE

Wineries have thrived along the banks of Portugal's Tejo River for centuries. The region represents more than 80 wineries with many of them family-owned for generations. As a small and emerging region that is just now being discovered in the U.S., the Tejo region has nearly 20 producers who are active in the U.S. market or are seeking to develop U.S. distribution partnerships. The following is a sampling of the featured wineries' profiles:

ADEGA COOPERATIVA DO CARTAXO

Terroir: Bairro (clay-limestone soils)

Founded in 1954, the Adega Cooperativa do Cartaxo has solid roots in the heart of the Tejo region where wine production has existed since the 10th century. The winery has a strong network of multi-generation family growers with vineyard holdings of nearly 2000 acres and an annual production of 7 million liters. Genuine, authentic and sophisticated, the wines of Adega do Cartaxo meet the ambitions for which they were created: a high degree of quality coupled with the recognition from wine lovers who value the relation between the price and quality.

U.S. AVAILABILITY: MA, NY, NJ, RI

<http://adegacartaxo.pt/>

CASA CADAVAL

Terroir: Charneca (sandy soils)

Located 80 km northeast from Lisbon, north of the Tejo River, Casa Cadaval has belonged to the Álvares Pereira de Melo (Cadaval) family since 1648. Comprised of a sprawling 5,400 hectares, the estate, mainly occupied by cork trees and forests, is not only known for its wines but for also being one of the oldest breeders of Lusitano horses in the world. The 45 hectares of vineyards, located in the terroir known as charneca, are cultivated with mainly native Portuguese varietals such as Trincadeira, Touriga Nacional, Aragonês, Arinto, Fernão Pires, which are vinified to produce wines according to the family's vision of producing the highest quality expression of the Tejo region's terroir.

U.S. AVAILABILITY: VA, NJ, NY, WA

<http://www.casacadaval.pt/>

CASAL BRANCO

Terroir: Charneca (sandy and sandy-clay soils)

The Casal Branco estate is located in Almeirim, on the southern bank of the Tejo River, and has been owned by the same family for over two hundred years. Of the estate's 2,718 acres, 350 are under vine planted on Miocene sandy soils (Charneca). Most of the grapes planted are native Portuguese varietals including Castelão, Trincadeira, Fernão Pires and Alvarinho. The wines are vinified in the estate's 19th century winery using both the best traditional and modern techniques, such as foot treading in open tanks with temperature control. Casal Branco's commitment to tradition and excellence has resulted in international recognition, contributing to the modern wine renaissance of the Tejo region.

U.S. AVAILABILITY: CT, MA, IL, MD, NY, PA

<http://www.casalbranco.com/>

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CASAL DA COELHOIRA

Terroir: Charneca (sandy-clay soils)

For over three generations, Casal da Coelheira has been committed to producing the best and most distinctive wines possible from their 64 hectares of vineyards. Located in the Charneca area of Tejo, the wines are produced exclusively from the winery's estate vineyards with a focus on balancing tradition and modernity. The passion for Portuguese viticulture and winemaking traditions has garnered Casal da Coelheira international recognition and acclaim for quality-driven wine with exceptional character and value.

U.S. AVAILABILITY: CA, NY, MI, NJ

www.casaldacoelheira.pt

ENOPORT UNITED WINES

Terroir: Bairro/Campo (clay-limestone, alluvial soils)

Enoport United Wines Group unified some of the oldest and most well-known Portuguese wine estates. Among them is Quinta de S. João Batista estate, located in the Bairro area of the Tejo region. It was established at the end of 19th century and is well represented by the colonial-style manor house located on the estate and the surrounding 97 hectares of vineyards planted with native Portuguese and international varieties. This estate combines the best of traditional viticulture and modern winemaking technology. Cabeça de Toiro, one of Enoport's best known brands, comes from this estate. This wine, with a remarkable and consistent quality, has several awards in both Portuguese and international wine competitions and consistently scores above 90 points in Wine Enthusiast. Enoport United Wines' commitment to winemaking excellence was recognized in 2012 as European Winery of the Year by Mundus Vini.

U.S. AVAILABILITY: AR, FL, IL, MN, NC, NJ, NY, RI

<http://www.enoport.pt/>

FIUZA & BRIGHT

Terroir: Campo (clay/sand-alluvial and clay-limestone soils)

Formed in 1985, Fiuza & Bright, is a partnership between the Fiuza family, who have a long history of viticulture, and the internationally renowned Australian oenologist, Peter Bright. Among the first to plant international varieties in the Tejo region, their vision was to make wines that embodied the essence of the tradition of Portugal but appealed to the modern wine lover. As pioneers in the region, their wines have garnered hundreds of international awards and have led the way for the modern-day renaissance in the heart of Portugal's Tejo region.

U.S. AVAILABILITY: NY, VA, MD, VT

<http://www.fiuzabrighteng.com/winery.html>

JOÃO M. BARBOSA VINHOS

Terroir: Bairro (clay-limestone soils over a salt bedrock)

Located near Rio Maior in Tejo, João M. Barbosa has a long history of winemaking that began at his grandfather's vineyards in northern Portugal. Today, his estate, in the heart of the Serras de Aire and Candeeiros National Park, is planted with six hectares of south-facing vineyards north of the Tejo River with soils comprised of clay-limestone topsoil over a bed of salt rock about 40m below. The focus is on small production wines that highlight the unique terroir to retain elegance and finesse in the bottle.

U.S. AVAILABILITY: NOT YET IMPORTED

<http://www.joaotmbarbosa.com/web/>

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PINHAL DA TORRE

Terroir: Campo/Bairro (clay-limestone and sandy-clay soils)

Located in Alpiarça in the heart of the Tejo region of Portugal, Pinhal da Torre is dedicated to the production of high quality wines using the best Portuguese grape varieties. In its winery - a regional icon - using only grapes from its own Quinta de São João and Quinta do Alqueve estates, Pinhal da Torre combines the knowledge and experience of generations dedicated to vineyards and viticulture. With care and passion, they are devoted to the terroir seek to showcase the unique expression and identity of their grapes and vineyards. The wide diversity of varieties produces exceptional and unique wines. These world-class wines are recognized for their purity, elegance and personality.

U.S. AVAILABILITY: NOT YET IMPORTED

<http://www.pinhaldatorre.com/en>

QUINTA DA ALORNA

Terroir: Charneca (sandy-clay soils)

Dom Pedro Miguel de Almeida, first Marquis of Alorna, who named the estate after conquering the Alorna Fort in Goa, India, founded Quinta da Alorna in 1723. Located near the famous Tejo River, the estate is known not only for its wines, but also for the splendor of the sprawling estate, which is comprised of over 2,800 hectares near Santarém. For more than five generations, the Lopo de Carvalho family has been committed to cultivating the best Portuguese and international grapes on the estates 220 hectares of vineyards and to producing the highest quality wines that reflect the region's character, history and terroir.

U.S. AVAILABILITY: CT, DE, FL, NJ, NY, VA, MD, MA

<http://www.alorna.pt/>

QUINTA DA RIBEIRINHA

Terroir: Bairro (clay-limestone soils)

Located in Póvoa de Santarém on the north bank of the Tejo River, Quinta da Ribeirinha has been a family endeavor for over three generations. The 95-hectare estate is located in the heart of the Bairro area of the Tejo region and is comprised of 60 hectares of vineyards planted with native Portuguese and international varieties. The calcareous clay soils, and south-facing vineyards receive the optimal viticultural benefits of the warm continental climate complimented by the influence of the Atlantic Ocean. The Candido family's thoughtful approach to winemaking combines the best of modern and traditional practices focusing on the purest expressions of their terroir and the vintage. The family's dedication to the Tejo region is exemplified in every glass of Quinta da Ribeirinha wine.

U.S. AVAILABILITY: CA

<http://quintadaribeirinha.com/>

QUINTA DO CASAL MONTEIRO

Terroir: Campo (sandy-loam and sandy soils)

Established in 1979, Quinta do Casal Monteiro produces estate wines from Portuguese and international varieties planted on 80-hectare vineyard property. The winery was founded on the legacy of Dom Luis de Margaride, who inherited the estate in 1928 and devoted his life to the study of viticulture in the Tejo river valley – one of the oldest wine regions on the Iberian Peninsula. Today, it is this great respect for the land and a strong passion for the art of winemaking that drives our quest to ultimately produce the best wines our terroir has to offer.

U.S. AVAILABILITY: MA, MD, ME, MO, NH

<http://www.casalmonteiro.pt/>

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